



# Board of County Commissioners Agenda Request



**Requested Meeting Date:**

**Title of Item:**

<p>REGULAR AGENDA</p> <p>CONSENT AGENDA</p> <p>INFORMATION ONLY</p>	<p><b>Action Requested:</b></p> <p>Approve/Deny Motion</p> <p>Adopt Resolution (attach draft) <i>*provide copy of hearing notice that was published</i></p>	<p>Direction Requested</p> <p>Discussion Item</p> <p>Hold Public Hearing*</p>
<p><b>Submitted by:</b></p>		<p><b>Department:</b></p>
<p><b>Presenter (Name and Title):</b></p>		<p><b>Estimated Time Needed:</b></p>
<p><b>Summary of Issue:</b></p>		
<p><b>Alternatives, Options, Effects on Others/Comments:</b></p>		
<p><b>Recommended Action/Motion:</b></p>		
<p><b>Financial Impact:</b></p> <p><i>Is there a cost associated with this request?</i>                      Yes                      No</p> <p><i>What is the total cost, with tax and shipping? \$</i></p> <p><i>Is this budgeted?</i>                      Yes                      No                      <i>Please Explain:</i></p>		



# DSLR Pros<sup>TM</sup>

## Intelligent Drone Solutions

### Matrice 30T Public Safety - Aerial Kit

Prepared by:  
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Prepared for:  
Todd Brown

Date Created: 01 / 17 / 2023 13:04

Quote ID: I4WKW-WU5HG-XJGMP-KGBGR



## Matrice 30T Urban Scout Package

Name	Price	QTY	SKU	Subtotal
<b>ESSENTIAL KIT</b>				
DJI Matrice 30T + TB30*2 + DJI Care Basic	\$9,637.00	2	B-DJI-M30T-	\$19,274.00
DJI Matrice 30T + TB30*2 + DJI Care Basic			CB	
<ul style="list-style-type: none"> <li>• 1x DJI Matrice 30T</li> <li>• 2x TB30 Intelligent Flight Battery</li> <li>• 1x BS30 Intelligent Battery Station</li> <li>• 1x DJI RC Plus</li> <li>• 1x DJI Pilot 2</li> <li>• 1x Aircraft storage case</li> <li>• 1x DJI FlightHub 2 (3 month subscription)</li> <li>• 1x DJI Care Enterprise Basic (1 Year)</li> </ul>				

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<p>Enterprise Virtual Assist (Promo)</p> <p>To ensure that you are familiar with everything the M30T and M30 can do, we are now including a <b>FREE</b> 3 hour virtual training session with every M30 series drone that is purchased. Our experienced and knowledgeable instructor will walk you through the setup process and first flight to ensure that you can fly safely and confidently. <b>(A \$399.00 Value)</b></p>	\$0.00	1	S-EVA-EUAS-PROMO	\$0.00
<p>GPC DJI Matrice 30 Series Case</p> <p>When you need your entire M30 mission kit, payloads and all, the GPC case for the Matrice 30 / M30T + packs it all in to one system. You have room for six TB30 batteries, compartments for the M30 upper payload, *GPC Micro SD Card Holder, *GPC LensPen MicroPro and other accessories. The case is wheeled and is carry-on size on most airlines. Proudly made in the USA.</p> <p style="text-align: center;">*Accessories Not Included* S-GPC-M30-CASE</p>	\$499.00	2	S-GPC-M30-CASE	\$998.00
<p>Loudspeaker Spotlight 2-in-1 Payload for DJI Matrice 30 drone</p> <p>The DJI M30 drone loudspeaker and spotlight all in one payload is powered by DJI Onboard SDK. It features a fluid design to reduce wind resistance. It packs in high performance in its small size (only 270g) with lighting distance up to 100 meters and effective sound distance up to 200 meters.</p> <p style="text-align: center;">S-NB-LS-SL-M30</p> 	\$1,750.00	2	S-NB-LS-SL-M30	\$3,500.00
<p>Matrice 30 Series Part 08 TB30 Intelligent Flight Battery</p> <p>S-DJI-TB30-BATT</p> 	\$329.00	12	S-DJI-TB30-BATT	\$3,948.00

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<p>DJI CrystalSky/Cendence - WB37 Intelligent Battery</p> <ul style="list-style-type: none"> <li>• Power Supply Intelligent Battery (Type: WB37-4920mAh-7.6V)</li> <li>• Intelligent Battery 4923 mAh LiPo</li> <li>• Charging DJI charger</li> <li>• Output Power 20 W (supplying power to DJI CS550 monitor), 12 W (without supplying power to monitor)</li> <li>• Charging Time About 2 hours and 24 minutes (using a 180 W charger)</li> <li>• Supply Power Time About 4 hours (only Master remote controller function enabled and without supplying power to monitor)</li> </ul> <p>S-DJI-CS-CEN-INT-BATT</p> 	\$59.00	2	S-DJI-CS-CEN-INT-BATT	\$118.00
<p>Matrice 30 Series Part 09 1671 Propeller S-DJI-PRP-M30</p> 	\$49.00	4	S-DJI-PRP-M30	\$196.00
<p>Drone Landing Pad</p> <ul style="list-style-type: none"> <li>• Lightweight and portable</li> <li>• 42-inch (3.5ft) diameter</li> <li>• Folds down to 16-inches</li> <li>• Easily visible from the air</li> <li>• Includes carrying bag and securing stakes</li> </ul> <p>S-NB-LPAD</p> 	\$11.00	2	S-NB-LPAD	\$22.00

<p>Firmware Upgrade Service</p> <p>- Activation of the product(s), upgrading to the latest available firmware, and delivered ready to fly.</p> <p>V-NB-FIRM-UPG</p>  <p>FIRMWARE UPGRADE</p>	\$0.00	2	V-NB-FIRM-UPG	\$0.00
<p>FREE Lifetime Customer Care &amp; Technical Support Via Phone, Email &amp; Chat</p>	\$0.00	2	B-LC-TS	\$0.00
<p>Enterprise Concierge Assist</p> <p>Our customer care team is here to make sure that your aftersales experience is as seamless as the original transaction. We will assist our clients through the Enterprise Care deductible process ( if applicable ) as well as any warranty or not warranty related issues. We're here to help facilitate your success!</p> <p>*** Normally a \$500 Service ***</p> <p>S-ECA-EUAS</p>	\$0.00	2	S-ECA-EUAS	\$0.00
<p>Airdata Fleet Management + Streaming Bundle - 1 Drone (Free Trial)</p> <p>AirData is a fleet management and drone data platform that provides flight intelligence, advanced analytics, and maintenance recommendations to commercial pilots and drone program managers. This Airdata + Streaming bundle covers up to 1 drone and includes 20 hours of streaming capabilities. This service is only for 1 month, but can be renewed for an additional fee.</p> <p>\$84.00 Value</p> <p>V-AD-EELS-120</p>	\$0.00	2	V-AD-EELS-120-FREE	\$0.00

**SHIPPING & HANDLING**

Ground Shipping	\$0.00	1	V-NB-SHIP	\$0.00
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**\*\*\* Sales Tax applicable if shipping inside CA, TX, FL or WA \*\*\***

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Subtotal	\$28,056.00
<b>Total</b>	<b>\$28,056.00</b>